



Port General Charges 2022

for

Khalifa Port, Musaffah Port, Zayed Port, Free
Ports, Al Sila and Mugharraq Port

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Effective from 1 June 2022

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SECTION - A

Definitions and Conditions: The following schedule of charges, definitions and conditions shall apply in addition to the Abu Dhabi Ports Standard Terms and Conditions, which shall form an integral part of the schedule of charges and govern the use of the port or provision of services by Abu Dhabi Ports.

"VAT" means any Value Added Taxes or similar excise taxes, sales added or use taxes (as defined in any relevant legislation in the relevant territory, as amended or re-enacted from time to time, and legislation supplemental to it) imposed or to be imposed upon any payment due to AD Ports pursuant to this Tariff, at the rate in force when the relevant supply is made and includes any tax or taxes of a similar nature substituted for, or levied in addition to, such tax or taxes.

- i. VAT
- ii. All amounts in this tariff are VAT exclusive except item 4.3 and schedule 13 which are inclusive of 5% percent VAT. All other services defined under Port General Charges are eligible for 5% VAT according to the applicable Laws and regulations.
- iii. Any Services related to the international transportation of goods or Passenger shall be subject for Zero rated VAT as per the Federal Decree-Law No. (8) Of 2017 on Value Added Tax
- iv. International transportation means (transporting passengers or Goods, either or both, if the first place of departure, or the final place of destination, is outside UAE) according to the Federal Decree-Law No. (8) Of 2017 on Value Added Tax
- v. Please refer to the appendix 1-VAT application 2018 of Port General Charges and subject to change without notice depending on interpretation of the Federal Decree-Law No. (8) of 2017 on Value Added Tax

1. GENERAL CONDITIONS AND DEFINITIONS

1.1 This schedule of charges and the below definitions and conditions are in addition to the Abu Dhabi Port Company Standard Terms and Conditions which shall form an integral part of the schedule of charges and govern the use of the port or provision of services by ADPORTS.

2. DEFINITIONS

2.1 ADPORTS: The Abu Dhabi Ports Company

2.2 Day: A calendar day consisting of 24 continuous hours commencing at midnight

2.3 GT: Shall mean the Gross Tonnage (GT) of a vessel as recorded in the valid National or International Tonnage Certificate, issued by a vessel's national administration or classification society on behalf of the national administration. Where a vessel or craft has a dual GT, then the higher figure applies.

2.4 LOA: Length Overall

2.5 Metric tonne: A weight of 1000 kilos

2.6 Freight Ton (FRT):

Unless otherwise specified, all tons shall be regarded as freight tons and shall be determined by a weight tonne of 1000 kilos or a measurement ton of one cubic meter, whichever is greater.

2.7 CBM: A volume of one cubic metre

2.8 Port Clearance Certificate:

A certificate issued by ADPORTS to vessels who have complied with all government formalities, have not been detained by order of a court of competent jurisdiction or a government agency and have paid all charges due to ADPORTS, before a vessel is given permission to leave an ADPORTS Port.

2.9 NOC: No Objection.

2.10 FOC: Free of Charge

2.11 Ro/Ro Vehicle: Any truck, car, trailer or similar vehicle on wheels or tracks capable of being 'rolled-on or rolled-off' a vessel, (including cassettes, non-wheeled trailers and containers) by means of ramp.

- 2.12** Ro/Ro Vessel: A single or multi deck cargo ship for the carriage of laden vehicles, which are loaded via ramps.
- 2.13** Direct Delivery: Means discharging or loading of cargoes to or from any vessel across the rails or ramp directly into or from a truck and/or trailer and/or similar vehicle, without the cargoes touching the jetty or terminal area or ground, or the vehicle stopping in the Terminal Area.
- 2.14** Small Port Business: A business with a turnover of less than AED 1,000,000 per year
- 2.15** Large Port Business: A business with a turnover of more than AED 1,000,000 per year

3. CONDITIONS

- 3.1** This schedule of charges applies to all ADPORTS ports except where a port is specified.
- 3.2** Alterations to schedule of charges:
ADPORTS reserves the right to amend, change, edit or alter from time to time, any or all items under this schedule of charges, including terms and conditions or interpretations contained herein.
- 3.3** Currency: All charges and rates mentioned in this schedule of charges are payable in United Arab Emirates Dirhams.
- 3.4** Documentation:
The documentation required for the processing of any application or interaction with ADPORTS is available on the ADPORTS website
- 3.5** Notice of Arrival (NOA):
Procedures and documentation are available on the ADPORTS website. www.ADports.ae
- 3.6** Administration Working Hours:
ADPORTS administration working hours are from 07:30 hours to 15:30 hours Monday to Friday, excluding public holidays. ADPORTS offices are closed on Saturdays and Sundays.
- 3.7** Consent to these Terms and Conditions:
The use of any channel(s), port(s) and/or terminal(s) or facility

managed and/or monitored by ADPORTS shall automatically constitute agreement to the terms and conditions of this Schedule of charges between ADPORTS and all port users including, but not limited to vessels, their owners, crew, agents and/or representatives, operators, charterers, mortgagors, mortgagees, cargo agents, stevedores, cargo owners, forwarders, shippers and consignees, to be governed by all the rules and regulations, terms and conditions, abide by them and pay all rates and charges specified herein.

3.8 Administration:The Administration & Control of all Abu Dhabi Non-Oil and Non Military ports are under the management of Abu Dhabi Ports Company PJSC (ADPORTS). The facilities and services provided by ADPORTS are covered and governed by this schedule of charges.

3.9 Jurisdiction:ADPORTS has jurisdiction by Emiri Decree No. 6 of 2006 to own, operate, maintain, manage and develop all port related facilities in Abu Dhabi (excluding Oil & Gas and military).

3.10 Application and Administration of this Schedule of charges:

All Rates, Rules and Regulations contained in this schedule of charges and/or changes thereto, shall apply unless otherwise specifically approved in writing by ADPORTS.

3.11 Payment Deposit:

All charges are payable by registered agents with ADPORTS. For registration procedures refer to www.ADPORTS.ae ; Vessels may be denied permission to berth, sail or move if found in non-compliance.

3.12 Contact Information:

customerservice@adports.ae

3.13 Standard Terms and Conditions for ADPORTS Ports:

The use of all Ports or the provision of service by ADPORTS will be governed by the standard terms and conditions for ADPORTS ports, which can be found at; www.ADPORTS.ae

4. SCHEDULE OF PORTS LICENSING AND PERMIT CHARGES

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
4.1	Towage Operator Licence	Each Licence per year	10,000
4.2	Trucking Operator License (Non-Bunker Supply)	Each Licence per year	5,000
4.3	Licensing Decal (Sticker)	Per Vehicle	25
4.4	Temporary Truck Licensing Decal (Sticker)	Per Vehicle	100
4.5	Road Tanker Operator Licence	Each Licence Per Year	5,000
4.6	Road Tanker Licence Decal (Sticker)	Per Vehicle per year	1,000
4.7	Transport, Handling or Storage of Dangerous Goods Permit	Per Permit	1,000 plus Inspection charges
4.8	Diving Operations	Each Licence Per Year	10,000
4.9	Agency Licence	Each Licence Per Year	7,000
4.10	Ship Chandler Licence	Each Licence Per Year	5,000
4.11	Terminal Operator Licence - Interim	Each Licence Per Year	15,000 plus
		Terminal length up to 100 meters	200 per meter
		Terminal length between 101 & 300 meters	175 per meter
		Terminal length above 301 meters	150 per meter
4.12	Cargo Operations Contractor	Each Licence Per year	10,000
4.13	Container Repair Contractor Licence	Each Licence Per year	10,000
4.14	Ship Repair Licence	Each Licence Per Year	10,000
4.15	Ship Survey / Inspection Licence	Each Licence Per Year	10,000
4.16	Ship Construction Licence	Each Licence Per Year	10,000
4.17	Waste Retrieval Licence	Each Licence Per Year	10,000

4.18	Retail Operations Licence	Each Licence Per Year	10,000
4.19	Hydrographic Survey Licence	Each Licence Per Year	10,000
4.20	Dredging Operations Licence	Each Licence Per Year	10,000
4.21	Small Port Business Licence	Each Licence Per Year	5,000
4.22	Large Port Business Licence	Each Licence Per Year	By Negotiation
4.23	Certification Societies	Each Licence Per Year	10,000
4.24	Bunker Supply Licence (Includes all means of delivery)	Each Licence Per Year (For first Port)	100,000
4.25	Additional Tug added to the existing Towage license	Per unit per year	5,000
4.26	Fresh Water tanker decal (Sticker)	Per vehicle per year	100
4.27	Inspection and maintenance of firefighting equipment	Each Licence per year	5,000
4.28	Pest Control & Sanitation Services	Each Licence per year	10,000
4.29	Provision of services at anchorage	Each Licence per year	10,000
4.30	Penalty for late license renewal (more than 30 days from the date of license expiry)	Per Licence	500

5. SCHEDULE OF PORT MISCELLANEOUS CHARGES			
SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
5.1	Issue of a PEC Certificate	Per certificate	300
5.2	Renewal of a Musaffah Channel Certificate	Per certificate	300
5.3	Examination for a PEC	Per Examination	1500
5.4	Issue of a port clearance certificate (English)	Per certificate	100
USE OF PORT RESOURCES			
5.5	Use of a Slipway	Per launch (including recovery on same day)	25
5.6	Boat Trailer Parking Charges	Per day	10
VOILATIONS AGAINST PORT RULES AND REGULATIONS BY VESSELS			
5.7	Violations against Port Rules and Regulations (Level 1)	Per Offence	From 1,000 to 10,000
5.8	Violations against Port Rules and Regulations (Level 2)	Per Offence	From 2,500 to 25,000
5.9	Violations against Port Rules and Regulations (Level 3)	Per Offence	From 5,000 to 50,000
5.10	Violations against Port Rules and Regulations (Level 4)	Per Offence	From 10,000 to 200,000
NO OBJECTION CERTIFICATES			
5.11	No Objection Certificates issued through a common system (ADSIC)	Per Certificate	1000
6. WASTE MANAGEMENT DISPOSAL (SHIPS) – WASTE RECEPTION FACILITIES			

GENERAL WASTE RECEPTION FOR ZAYED AND KHALIFA PORT

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
6.1	Waste Skip (2 x 7 m3)*	Per Service	700

GENERAL WASTE MANAGEMENT FOR CRUISE TERMINAL

6.2	Waste skip (8 m3)*	Per skip	550
Note	<p>The first General Waste skip (6.1) is compulsory for all visiting vessel whether or not the skip is used except cruise terminal. The first General Waste skip (6.2) is compulsory for all visiting vessel to cruise terminal whether or not the skip is used. No General Waste skip will be allowed to stay for more than 48 hours at Berth whether the skip is filled or not.</p>		

GENERAL WASTE MANAGEMENT FOR THE FREE PORTS ,MUSSAFAH ,AL SILA AND MUGHARRAQ PORT

6.3	General Waste Service	Per 24 hours or part thereof	150
Note	<p>Offshore generated waste is not allowed to dispose in any compulsory skips. Violations on the above will be subject to penalty under tariff items (5.7, 5.8,5.9 & 5.10) The above General Waste service (6.3) includes Mussafah Western Terminal</p>		

7. WASTE MANAGEMENT SERVICES - PORTS

WASTE COLLECTION SKIP (RENTAL CHARGES)

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
7.1	1.1 CBM Skips Solid Non- Hazardous Skips	Per unit Per Month	100
7.2	7.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	300
7.3	7.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per day	28
7.4	8.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	350

7.5	8.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per day	30
7.6	12 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	400
7.7	12 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per day	35
7.8	20 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	450
7.9	20 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Day	60
WASTE SKIP (RENTAL CHARGES) OFF SHORE			
7.10	7.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	350
7.11	8.0 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	400
7.12	12 CBM Skips Solid Hazardous / Non- Hazardous Skip	Per unit Per Month	500
TRANSPORTATION AND DISPOSAL			
SOLID NON-HAZARDOUS WASTE			
7.13	1.1 CBM Skip	Per unit	90
7.14	7.0 CBM Skip	Per unit	480
7.15	8.0 CBM Skip	Per unit	520
7.16	12 CBM Skip	Per unit	540
7.17	20 CBM Skip	Per unit	700
TRANSPORTATION AND DISPOSAL (OFFSHORE WASTE)			
7.18	7.0 CBM Skip	Per unit	530
7.19	8.0 CBM Skip	Per unit	550
7.20	12 CBM Skip	Per unit	600
SOLID HAZARDOUS WASTE			

7.21	UP TO 100 KG LOAD TRIP	Per unit	435
7.22	ABOVE 100 KG LOAD TRIP	Per KG	4.35
MEDICAL WASTE			
7.23	UP TO 50 KG LOAD TRIP	Per unit	285
7.24	ABOVE 50 KG LOAD TRIP	Per KG	5.70
BLACK/ GREY/ WASTE/ SEWAGE WATER			
7.25	2000 Gallons	Per unit	500
7.26	4500 Gallons	Per unit	750
7.27	5000 Gallons	Per unit	800
7.28	8000 Gallons	Per unit	1,100
7.29	10000 Gallons	Per unit	1,150
HIGH TDS SEWAGE (SUBJECT TO ADSSC APPROVAL)			
7.30	2000 Gallons	Per unit	1,250
7.31	4500 Gallons	Per unit	1,750
7.32	5000 Gallons	Per unit	2,000
7.33	8000 Gallons	Per unit	2,750
7.34	10000 Gallons	Per unit	3,500
DIRTY BALLAST & MACHINERY OILY LIQUID WASTE & HIGH TDS CHEMICAL SEWAGE			
7.35	2000 Gallons	Per unit	2,800

7.36	4500 Gallons	Per unit	5,850
7.37	5000 Gallon	Per unit	6,400
7.38	8000 Gallons	Per unit	10,200
7.39	10000 Gallons	Per unit	12,500
OILY SLUDGE			
7.40	2000 Gallons	Per unit	2,800
7.41	4500 Gallons	Per unit	5,850
7.42	5000 Gallons	Per unit	6,400
7.43	8000 Gallons	Per unit	10,200
7.44	10000 Gallons	Per unit	12,500
PORTABLE CHEMICAL TOILETS			
7.45	Portable Toilet Rental Charges (500 LITRES)	Per Month	1,500
7.46	Portable Toilet Rental Charges (500 LITRES)	Per Day	250
7.47	Portable Toilet Mob & Demob	Per Unit	750
7.48	Disposal of Sewage from Holding Tank	Per Trip	250
TANKER STAND-BY CHARGES			
7.49	2000 Gallons	Per Hour	170
7.50	4500 Gallons	Per Hour	225
7.51	5000 Gallons	Per Hour	235
Note:	*The above charges (7.49, 7.50 & 7.51) shall be applicable if the tanker stays more than 3 hours from the time of arrival as per customer request.		
7.52	8000 Gallons	Per Hour	260

7.53	10000 Gallons	Per Hour	270
Notes:	*The above charges (7.52 & 7.53) shall be applicable if the tanker stays more than 5 hours from the time of arrival as per customer request.		
WASTE MANAGEMENT MISCELLANEOUS CHARGES			
7.54	Potable, Waste water (Sewage & oily water) laboratory analysis report *As per customer request*	Per sample	800
7.55	Waste Disposal Permit	Per Permit	100
7.56	Laboratory analysis (Solid Waste)	Per Sample	900

8. EXAMINING DOCUMENTS AND ATTESTATION			
SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
8.1	Attesting documents by Harbour Master (normal working hours)	Per request	2000
8.2	Attesting documents by Harbour Master (outside normal working hours)	Per request	2500
8.3	Attesting documents by Harbour Master (Public Holidays)	Per request	3000
8.4	Provision of 'No Objection' Certificate for use in another UAE port (normal working hours)	Per certificate	100
8.5	Provision of 'No Objection' Certificate for use in another UAE port (outside normal working hours)	Per certificate	175
8.6	Provision of 'No Objection' Certificate for use in another UAE port (Public Holidays)	Per certificate	250
9. SCHEDULE OF RATES FOR NOC, APPROVAL AND COMPLETION CERTIFICATES. (LAND BASED DEVELOPMENT)			
SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
9.1	NO Certificate for development work on land not managed or controlled land by ADPORTS	Per certificate	500
9.2	Application for Development on land managed or controlled by ADPORTS	Per Application	1000
9.3	Design Approval on land managed or controlled by ADPORTS	Per Approval	1000
9.4	Site Survey Approval on land managed or controlled by ADPORTS	Per Approval	1000
9.5	Construction Approval on land managed or controlled by ADPORTS	Per Approval	1000
9.6	Completion Certificate on land managed or controlled by ADPORTS	Per Certificate	2000
10. SCHEDULE OF RATES FOR NOC, APPROVAL AND COMPLETION CERTIFICATES. (SEABED DEVELOPMENT, INCLUDING WORKS AT THE LAND WATER BOUNDARY)			

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
10.1	NO Certificate for Navigation Aids	Per Certificate	3500
10.2	NO Certificate for development work on areas not managed or controlled by ADPORTS	Per Certificate	1000
10.3	Application for development on land managed or controlled by ADPORTS	Per Application	15000*
Note:	* Application fee is non-refundable but will be accrued towards the total cost of charges incurred in items 10.4, 10.5, 10.6 and 10.7		
10.4	Design Approval for works on land managed or controlled by ADPORTS	Per Man Per Hour	At rates specified in schedule 12
10.5	Site Survey Approval on land managed or controlled by ADPORTS	Per Man Per Hour	At rates specified in schedule 12
10.6	Construction Approval for works on land managed or controlled by ADPORTS	Per Man Per Hour	At rates specified in schedule 12
10.7	Completion Certificate for works on land managed or controlled by ADPORTS	Per Man Per Hour	At rates specified in schedule 12

11. SCHEDULE OF PCS CHARGES

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
11.1	VGM Certificate	Per Certificate	45
11.2	Truck Appointment (Through PCS System)	Per Truck	27
11.3	Truck Appointment (Through Counter)	Per Truck	54
11.4	Vessel Registration	Per Vessel	100
11.5	Delivery Order (DO) Processing	Per Delivery Order	5
11.6	PCS Subscription - Weekly	PCS Subscription - Weekly	150
11.7	PCS Subscription - Monthly	Per Trade License	500
11.8	PCS Subscription - Yearly	Per Trade License	4,500

12. SECURITY SERVICE CHARGES			
SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
12.1	Provision of Security Guard	Per hour or part thereof	80
12.2	Security Guard Service Cruise Vessel Gangway	Per Day or part thereof	1200
12.3	Security Escort Service	Per hour	350
12.4	Cruise Biking Escorting	Per Trip	350
12.5	Security Temporary Barriers	Per meter per day	20
12.6	Security Container Barrier (40')	Per container per day	150
12.7	Security Drop Arm Barriers	Per Day or part thereof	200
12.8	Security Guard Booths (Cabin)	Per Day or part thereof	300
		Per month (Min 2 weeks)	4000
		Per Month (Min 2 week) with Toilet	5000
12.9	Hire Drone Request	Per Hour or part thereof	1000
12.10	Photography escorting	Per hour	100
12.11	Hire Drone Request Operated by Security Officer	Per Hour or part thereof	1500
12.12	Security Ban Removal	Each	500

13. SCHEDULE OF CHARGES TO PORT SECURITY PASSES (INCLUSIVE OF 5% VAT)			
SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
13.1	Visitor Daily Pass (Requested by AD Ports/Tenants for Meeting)	Per pass	FOC
13.2	Daily Pass (Each Port)	Per day	25

13.3	Short Term (Each Port)	Up to one month	105
13.4	(Two Port) Short term	Up to one month	140
13.5	(More Than Two Ports) Short term	Up to one month	180
13.6	(Single Port) Annual Pass	Per Pass per year	210
13.7	(Two Ports) Annual Pass	Per Pass per year	370
13.8	(More than Two Ports) Annual Pass	Per Pass per year	525
13.9	Photography Permit (Per Photographer)	Each day per permit	105
13.10	Annual Photography Permit	Per Photographer	500
13.11	Drone Permit (Use Own Drone)	Per Day or part thereof	315
13.12	Equipment Entry Permit	Per Equipment per entry	105
13.13	Replacement Pass	Per item	160
Notes	<ul style="list-style-type: none"> The above Port Security Passes rates are VAT inclusive. Security escort service under tariff item (12.3) is compulsory to photography permit, delivery of provisions to International vessel & Crew transfer from Freeport to Zayed Port Immigration Office. 		

14. SCHEDULE OF CHARGES OF PORT PERMIT TO WORK (PTW) LAND

SCHEDULE OF GENERAL CHARGES		UNIT OF MEASUREMENT	AED
14.1	Charges for issue of LAND PTW. (Maximum duration of permit shall be 30 days only)	Per permit	200
14.2	Charges towards issue of any supplementary Land PTW as mentioned below. ⁴	Per permit	150
14.3	Renewal of Land PTW mentioned under item no. 14.1 below. ³ (Maximum duration of permit shall be 30 days only)	Per permit	125

14.4	Penalty towards any unauthorized corrections or modifications in the PTW document. ⁵	Per permit	1000
14.5	Supplementary drawings by Asset Management to Contractors. (Black & White)	Per Drawing	100
14.6	Supplementary drawings by Asset Management to Contractors. (Colour)	Per Drawing	300
14.7	Charges towards Engineer visit for any assistance required at site or towards Request for Inspection (RFI)	Per visit	500
14.8	Asset Damage Clearance Certificate. ⁶	Per Certificate	100
14.9	Service charges to Asset Management for all minor works (apart from regular maintenance works) for others, including stake holders. 1) Technical support by Engineer 2) Mark up charges for AMD		AED 1000/- @15% of total value of works

Notes : Schedule of charges of Land Permit to Work (PTW)

- 1) Issue of Land PTW or any other forms for works to be done in all Ports shall be issued from Asset Management PTW office.
- 2) Land PTW charges shall not be applicable to All Ports long term Residence Contractors for contracts like Facility Management (FM), Substation Maintenance, Fire alarm, Waste management, Cleaning and Housekeeping, Equipment's, Safety and Security etc.
- 3) Maximum duration of any permit shall be 30 days. If works extends beyond this, the old permit to be cancelled and a new permit to be obtained. This shall be treated as renewal if the description of works remains same and charges shall apply under item no.14.3. If any new activity is involved, then it shall be treated as a new permit and charges as under item no. 14.1 & 14.2 shall apply.
- 4) Supplementary Land PTW's are broadly classified under seven (7) categories such as Confined space entry, Electrical isolation works, Excavation, Hot works, Work with oversize load, Working at heights & Work with ESD or fire and gas detection systems) and charges apply independently for each supplementary Land PTW. For example, if two supplementary PTW's are required then the charges shall be AED 300/- and so on.
- 5) Any changes, corrections or modifications in the Land PTW form issued by Asset Management office are strictly prohibited. If corrections are made in the Land PTW by contractor and if found, the permit shall be cancelled immediately and works shall be stopped. Penalty shall apply (item no. 14.4)and a new permit to be obtained (item no 14.1 & 14.2)
- 6) Whenever Clearance Certificate is required to be issued for any asset damage within AD Ports premises, charges under item no. 14.8 shall apply. It may be noted that Clearance Certificate will be issued only on Management approval.